



PERMANENT LIGHTING COMPARISON CHART

FEATURES	OMNI PERIMETER LIGHTS	EVERLIGHTS	GEMSTONE	INFINITY	INCEPTION	JELLYFISH	MINLEON	OLEO	TRIMLIGHT
Easy To Reach Customer Service	YES	YES	YES	YES	YES	YES	YES	YES	YES
Required To Be A Dealer	NO	NO	YES	NO	YES	NO	NO	NO	YES
Cost To Be a Dealer	NONE (MUST ATTEND FREE TRAINING)	ABOUT \$7,500	\$10-15K MIN INVENTORY PURCHASE	SELL THROUGH DISTRIBUTORS ONLY	\$400 DEMO KIT/CLASS	VARIES DEPENDING ON DEALER LEVEL	SELL THROUGH DISTRIBUTORS ONLY	\$5K	3 OPTIONS \$2500 TO \$10K
Sell Direct Or Only Through Distribution	WHOLESALE DISTRIBUTION ONLY	DIRECT	DEALERS ONLY	DISTRIBUTION ONLY	DISTRIBUTION ONLY	DIRECT OR DEALERS	DISTRIBUTION ONLY	DIRECT OR DEALERS	DISTRIBUTION ONLY
Leads Provided Through Website	YES	YES	YES	YES	YES	YES	YES	YES	NO
Sell to Homeowners	NO	YES	NO	NO	NO	YES	YES	YES	NO
Training Required	YES	YES	YES	NO	YES	NO	NO	NO	YES
Training Available	YES	YES	YES	YES	YES	YES	YES	YES	YES
Training Cost	FREE	INCLUDED IN DEALER PACKAGE	INCLUDED IN DEALER PACKAGE	FREE	FREE	INCLUDED IN DEALER PACKAGE	FREE IN VIBRANT NIGHTS NETWORK	INCLUDED IN DEALER PACKAGE	INCLUDED IN DEALER PACKAGE
Training Location	RALEIGH, SARASOTA, ONLINE, ON SITE TRAINING	UTAH	ONLINE AND AT GEMSTONE	BY WEBINAR AND ONLINE PORTAL	BY WEBINAR OR IN PERSON	UTAH	ONLINE, BY WEBINAR AND IN CO	ON SITE AT DEALER LOCATION	UTAH
Warranty Details	LIMITED LIFETIME WARRANTY	1 YEAR PRODUCT WARRANTY	5 YEAR PRODUCT WARRANTY	5 YEAR PRODUCT WARRANTY	3-7 YEARS BASED ON PART	1 YEAR LABOR 5 YEARS PARTS	1 YEAR LIMITED PARTS	1 YEAR LABOR 5 YEARS PRODUCT	LIMITED LIFETIME PRODUCT



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Diode or Bulb Failure-Splice In or Replace Whole Track?	SPLICE IN OR 40" SECTIONS	CURRENT VERSION SPLICE IN	REPLACE SECTION	SPLICE IN	REPLACE STRAND	SPLICE IN	?	SPLICE IN	SPLICE IN BY DEALER
Lifetime Use Rating	50,000 HOURS	50,000 HOURS	50,000 HOURS	50,000 HOURS	50,000 HOURS	22,000 HOURS	?	100,000 HOURS	50,000 HOURS
Control Box Location	INDOOR OR OUTDOOR	INDOOR	INDOOR OR OUTDOOR	OUTDOOR	INDOOR OR OUTDOOR	INDOOR	?	INDOOR OR OUTDOOR	INDOOR OR OUTDOOR
Bluetooth or WiFi Controller	WIFI	WIFI	BOTH	WIFI AND RADIO CONNECTION	BLUETOOTH	WIFI OR HARDWIRED	BOTH	WIFI	BLUETOOTH
Components ETL or UL Listed	YES	?	YES	NO	YES	YES	?	YES	?
Voltage	12V, 24V, 48V	5V	12V	?	24V	48V	?	36V	5V
Install In A Track/Channel	YES (SEVERAL OPTIONS)	YES OR DRIP EDGE/GUTTER	YES	YES OR DRIP EDGE/GUTTER	2 INCH TRIM ENCLOSURE SYSTEM	YES	YES	YES	YES
Standard Light Spacing	8"	12" OR CLOSER	9"	9"	12"	9"	?	10" OR CLOSER	9" OR 12"
Diodes Facing Our or Down	EITHER	OUT ONLY	EITHER	OUT ONLY	EITHER	EITHER	EITHER	EITHER	EITHER
Are Lights Dimmable	YES	YES	YES	YES	YES	YES	?	YES	YES
Can The LEDs Chase	YES	YES	YES	YES	YES	YES	YES	YES	YES
Sync Lights to Music	YES	NO	YES	NO	NO	NO	?	NO	YES